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Proposal Evaluation
Trailers with Related Equipment and Services RFP #062526
Category 1

	Possible Points	101077696 Saskatchewan Ltd.	Alamo Iron Works	American Cargo Group	American Trailer World	B & L Ventures Inc.	Behnke Enterprises, Inc.	Built Trailers, Inc.	Border Outdoor Power LLC	Brandt Industires USA LTD	Bull Moose Heavy Haul dba XL Specialized Trailers
Conformance to RFP Requirements	**Pass/Fail**	Pass		Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	**50**	33		38	41	30	45	34	33	38	39
Ability to Sell and Deliver Solutions	**150**	110		126	127	102	138	104	103	126	122
Marketing Plan	**100**	70		81	76	76	91	74	67	83	80
Value Added Attributes	**100**	73		82	77	62	85	-	72	75	78
Depth and Breadth of Offered Solutions	**200**	167		162	148	143	172	127	133	153	157
Pricing	**400**	270		348	332	275	355	297	297	330	333
Total Points	**1,000**	723	-	837	801	688	886	636	705	805	809
Rank Order		33		9	18	39	1	41	38	17	14

	Possible Points	Certified Stainless Service, Inc.	Consolidated Trailers, Inc.	Davis Village Solutions LLC	Dawson Manufacturing LLC	Etnyre International	Express Custom Trailer Mfg.	Felling Trailers, Inc.	Flex Trailers, Inc.	General Engines Co., Inc.	Globe Trailer Manufacturing, Inc.
Conformance to RFP Requirements	**Pass/Fail**	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	**50**	45	37	35	31	42	34	44	35	45	37
Ability to Sell and Deliver Solutions	**150**	131	110	111	108	136	105	133	126	134	111
Marketing Plan	**100**	83	78	83	70	90	72	88	84	88	75
Value Added Attributes	**100**	84	73	78	71	85	78	88	84	90	80
Depth and Breadth of Offered Solutions	**200**	167	150	145	142	157	143	177	169	162	158
Pricing	**400**	348	313	319	317	330	282	327	320	365	337
Total Points	**1,000**	858	761	771	739	840	714	857	818	884	798
Rank Order		4	25.5	24	31	8	36.5	5	12	2	19.5

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		Interstate Trailers, Inc.	John D Nore Inc	Kraftsman Incorporated	Kruz Inc.	L&M Truck Sales	Landoll Company LLC	M.H. Eby, Inc.	MAC Trailer Manufacturing, Inc.	Matheny Motor Truck Co	Maxey Trailers
	Possible Points										
Conformance to RFP Requirements	**Pass/Fail**	Pass	Pass	Pass		Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	**50**	42	39	38		37	38	34	40	42	37
Ability to Sell and Deliver Solutions	**150**	129	118	116		110	125	117	131	134	114
Marketing Plan	**100**	81	80	80		75	82	83	79	88	77
Value Added Attributes	**100**	82	78	75		76	78	76	79	82	71
Depth and Breadth of Offered Solutions	**200**	163	160	162		147	168	152	160	180	150
Pricing	**400**	347	323	340		280	317	295	319	357	310
Total Points	**1,000**	844	798	811	-	725	808	757	808	883	759
Rank Order		7	19.5	13		32	15.5	28	15.5	3	27

		Midway Trailers, Inc.	Monmouth Solutions, Inc	Monroe Towmaster, LLC	Novae LLC	Pitts Enterprises., Inc.	REJ California Group Inc	Right Trailers, Inc.	Southern Connections Inc	Talbert Manufacturing, Inc.	Total Trailer Solutions
	Possible Points										
Conformance to RFP Requirements	**Pass/Fail**	Pass	Pass	Pass	Pass	Pass	Pass	Pass		Pass	Pass
Financial Viability and Marketplace Success	**50**	36	36	40	37	42	34	39		38	32
Ability to Sell and Deliver Solutions	**150**	113	113	125	124	124	103	118		129	104
Marketing Plan	**100**	72	72	84	77	87	66	74		79	69
Value Added Attributes	**100**	73	71	82	77	83	65	72		75	70
Depth and Breadth of Offered Solutions	**200**	165	150	162	165	164	140	157		155	137
Pricing	**400**	302	280	330	311	347	270	288		310	302
Total Points	**1,000**	761	722	823	791	847	678	748	-	786	714
Rank Order		25.5	34	10	21	6	40	30		22	36.5

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	Possible Points	Trail King Industries Inc.	Travis Body & Trailer	Warren Equipment Inc	Western Trailer Sales Co
Conformance to RFP Requirements	**Pass/Fail**	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	**50**	42	37	35	35
Ability to Sell and Deliver Solutions	**150**	123	114	115	114
Marketing Plan	**100**	83	72	73	74
Value Added Attributes	**100**	80	72	77	75
Depth and Breadth of Offered Solutions	**200**	166	149	140	150
Pricing	**400**	327	330	278	306
Total Points	**1,000**	821	774	718	754
Rank Order		**11**	**23**	**35**	**29**

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Proposal Evaluation
Trailers with Related Equipment and Services RFP #062526
Category 2

	Possible Points	8540527 Canada Inc	AMB Tools Inc	CORE Innovations	DLX Enterprises LLC	Gamotech Inc.	JHB Group Inc	LDJ Manufacturing Inc	Modular Energy Solution
Conformance to RFP Requirements	**Pass/Fail**	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	**50**	37	37	32	33	34	39	35	36
Ability to Sell and Deliver Solutions	**150**	113	105	116	104	109	115	128	108
Marketing Plan	**100**	75	83	78	70	75	78	83	78
Value Added Attributes	**100**	75	70	75	71	82	77	81	73
Depth and Breadth of Offered Solutions	**200**	143	130	147	120	153	150	143	130
Pricing	**400**	283	300	283	297	333	333	335	273
Total Points	**1,000**	726	725	731	695	786	792	805	698
Rank Order		8	9.5	7	12	4	3	2	11

	Possible Points	Polar King International, Inc.	RRDS, Inc.	Ryan E.V.R. LLC	RYENT L.L.C.	Satellite Industries Inc	Stageline Mobile Stage
Conformance to RFP Requirements	**Pass/Fail**	Pass	Pass		Pass	Pass	
Financial Viability and Marketplace Success	**50**	41	38		34	33	
Ability to Sell and Deliver Solutions	**150**	119	112		111	114	
Marketing Plan	**100**	81	71		80	69	
Value Added Attributes	**100**	85	65		82	73	
Depth and Breadth of Offered Solutions	**200**	147	142		138	148	
Pricing	**400**	345	297		315	313	
Total Points	**1,000**	818	725	-	760	750	-
Rank Order		1	9.5		5	6	

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